



## Vidushi Gupta

Partner

One World Center  
10<sup>th</sup> & 13<sup>th</sup> Floors, Tower 1C  
841 Senapati Bapat Marg  
Mumbai 400 013  
India

T: +91 90049 14788

E: [vidushi.gupta@khaitanco.com](mailto:vidushi.gupta@khaitanco.com)

### Practices:

Corporate & Commercial  
Mergers & Acquisitions  
Private Equity

### Education:

B.B.A. LL.B. (Hons.), National Law  
University, Jodhpur (2012)

### Professional Affiliation:

Bar Council of Rajasthan

### Sectors:

Financial Services  
Chemicals and Biotech  
Consumer  
Real Estate

Vidushi Gupta is a Partner in the Corporate and Commercial practice group in the Mumbai office. She specialises in the financial services sector.

Vidushi has extensive cross-border and domestic experience and has advised several clients, including on private equity investments, acquisitions, restructuring, strategic alliances and general advisory relating to corporate and foreign investment laws.

### Representative Matters:

In her areas of expertise, Vidushi has advised and represented several prominent clients which include:

- **Axis Bank Limited** on proposed acquisition of Citibank's Consumer Business for USD 1.6 Billion;
- **Aadhar Housing Finance Limited, DHFL and Wadhawan Global Capital Limited** on sale of majority stake in Aadhar Housing Finance Limited to Blackstone;
- **Temasek Holdings Limited** on investment in AU Small Finance Bank through preferential allotment of shares and convertible warrants for USD 130 Million;
- **Advent International Corporation** on the (i) acquisition of a minority stake in Aditya Birla Capital Limited, and (ii) acquisition of majority stake in ZCL Chemicals Limited;
- **Aditya Birla Capital Limited** on the rebranding of Aditya Birla financial services as 'Aditya Birla Capital' and creating an umbrella brand for multiple financial services entities of Aditya Birla Group;
- **Poonawala Fincorp Limited and Poonawala Housing Finance Limited** on regulatory and compliance matters;
- **Reliance Jio Infocom Limited** on the acquisition of various large-scale telecom assets from Reliance Communications Private Limited and its group companies;
- **Northern Arc (formerly IFMR Capital Finance Limited)** on the (i) investment by IIFL and Eight Roads Ventures, (ii) investment by Standard Chartered Bank

and Sumitomo Mitsui Banking Corporation, and (iii) internal group restructuring;

- **Everstone Capital** on its joint venture and franchising arrangement with Burger King Corporation for the establishment and operation of Burger King outlets in India;
- **Tata Starbucks** on its legal and regulatory issues in relation to operation of Starbucks café's in India;
- **TA Associates** on the proposed acquisition of majority stake in a re-insurance broking company;
- **Maj Invest** on the acquisition of minority stake in (i) Belstar Investment and Finance Private Limited, and (ii) Aye Finance Private Limited from Accion;
- **Unitop Chemicals** and the Promoters on sale of 100% equity stake held by the Promoters in Unitop Chemicals Private Limited to Rossari Biotech;
- **Bravia Capital** on acquisition of majority stake in Rent Alpha Private Limited and indirect acquisition of 100% shareholding of Abhishek Capitals Private Limited;
- **Samena Capital** on the (i) joint venture with Catalyst Alternative Investment Management to set up SC Credit Fund, a private credit fund, and (ii) conversion of warrants of Ugro Capital Limited;
- **HQ Capital** on the (i) acquisition of minority stake in Healthium Medtech, (ii) acquisition of minority stake in Barbeque Nation, and (iii) exit from Healthium Medtech to Apax Partners;
- **Tano Capital** on investment in Shree Shubham Logistics Limited;
- **Emerald Haven Realty Limited (real estate venture of the TVS Group)** on setting up a co-investment platform with ASK Property Investment Advisors;
- **ASK Property Investment Advisors** on investment in residential and commercial projects of Paranjape group;
- **REA Limited**, an Australian listed real estate company, on its investment in combined *Housing.com* and *PropTiger*;
- **Allianz Real Estate** on its partnership with APG Asset Management and Godrej Group for office development platform;
- **Votorantim**, a Brazilian industrial conglomerate, on sale of controlling stake in Shree Digvijay Cement Company Limited to True North;
- **RPG Life Sciences Limited** on the transfer of its biotech unit to Intas Pharmaceuticals Limited;
- **Apollo Health and Lifestyle Limited** on 100% acquisition of 'speciality hospitals business' from Nova Medical Centers Private Limited;

- **Borosil Glass Works Limited** on (i) buy-out of Hopewell Tableware Private Limited, and (ii) acquisition of controlling stake in Klass Pack Limited;
- **Reliance Brands Limited** on franchise arrangements with several brands including Bottega Veneta, the Entertainer and Muji; and
- **Light in the box Limited** on its India entry in e-commerce and retail business.

#### **Publications and Presentations:**

Vidushi has authored the following contributions:

- **“Decoding Scale Based Regulatory Framework”** published by Indian Private Equity & Venture Capital Association (IVCA) (2021);
- **“RBI’s consultative document is an attempt to level the playing field in the microfinance sector”** published by Moneycontrol (2021);
- **“Non-banking financial sector – sailing choppy waters”** published by the Business World (2020);
- **“Investment Companies - Nuances from a Transactional Standpoint”** published by Lexology (2020);
- **“Budget 2020: LLPs and shadow banking sector expect big bang reforms from FM Nirmala Sitharaman’** published by Business Today (2020); and
- **“Flashback 2018: More power to NBFCs”** published by the Financial Express (2019);

Vidushi has also been a speaker at the following forums:

- Workshop on **“Intermediary Insights”** organised by **CAIA Association**;
- PLEA Bridge seminar on **“Mergers & Acquisitions”** organised by Programme for Legal Education and Awareness (PLEA); and
- Seminar on **“Intersection of Arbitral and Corporate Laws”** organised by Indian Lawyers Association.